



**ALEXIAN**  
BROTHERS  
St. Alexius Medical Center

December 23, 2010

Graeme Crothall  
Xanitos, Inc  
259 Radner-Chester Rd  
Suite 130  
Radner, PA

Dear Mr. Crothall:

I am honored to provide you with this letter of reference. As you know St. Alexius has utilized Xanitos for the past three years. Being that the contract began with Sterling and you inherited said contract, I am so appreciative and pleased with your ability to work through all of the transition issues and get us on track to being a clean facility.

The team cleaning concept truly does bring a new approach to healthcare cleaning that when successfully executed leads to higher patient satisfaction and in addition helps with employee efficiency. Your efforts in my facility have lead to increases in our HCHAPS scores as well as improving employee morale.

If you should need me to speak with any potential clients I would be more than happy to do so. I appreciate your staff's team approach to work with our facility to help us be the best we can be.

Sincerely,

Linda Gump  
Vice President, Administration